



**BIDDER QUALIFICATION CRITERIA (BQC)
ARC FOR OPERATION & MAINTENANCE WORKS FOR
STEEL PIPELINE NETWORK & ASSOCIATED FACILITIES**

**DOCUMENT NO:
GEL/TS/STEEL/SERVICE/O&M(2026-1)/BQC**

00	-	Prepared & Issued for Bid Bhavnagar GA, Amreli GA and Surendranagar GA	21/08/2026
REV. NO	CLAUSE NO.	REVISION DESCRIPTION	DATE OF ISSUE

Sr. No.	Criteria	Supporting Documents
A	Technical Criteria	Compliance Required for Technical Evaluation
A1	The bidder shall have successfully Completed Steel pipeline Network Operation and Maintenance (O&M) works for the period of at least 1 (One) year during any of the last 7 (Seven) years to be reckoned from the Tender publishing month. OR The bidder shall have successfully Completed work involving Laying, Installation and Testing of buried hydrocarbon Steel Pipeline of minimum cumulative length of 3 (Three) Kms of diameter 4" NB and above in last 7 (seven) years to be reckoned from the Tender publishing Month. Notes: 1. Bidder to read BQC notes (Most Important) specified in this document. 2. Bidder can quote for any or all clusters.	A. Bidders not associated with GEL (Est. GGL) shall submit the Purchase Order/Work order/Contract for fulfilment of the criteria specified herein and shall submit the corresponding satisfactory work completion certificate issued by Oil and/or Gas Company (End Client) as documentary evidence towards adherence to the criteria specified herein. B. Bidders associated with GEL (Est. GGL) (existing and previously) shall submit the Work order for fulfilment of the criteria specified herein. C. In case Bidder intends to get evaluated based on work done as Approved Sub-contractor experience basis, Bidder shall submit the following documents towards adherence to the criteria specified herein: • Purchase order/ Work order/ Contract issued by main contractor. And • Sub-contract approval granted by Oil and/or Gas Company (End Client). And • Corresponding Satisfactory work completion certificate issued by Oil and/or Gas Company (End Client). D. Bidders (Both associated and not associated with GEL (Est. GGL)): In case bidder intends to participate in more than 1 (one) cluster, the bidder shall submit the undertaking on Bidder letter head clearly stating that the Bidder shall deploy and maintain separate manpower, equipments, machinery and other resources etc. for O&M works of each cluster during contract period for successful execution of the Contract.

Sr. No.	Criteria	Supporting Documents
B	Financial Criteria	Compliance required for Financial Evaluation
B1	Bidder shall have minimum Annual Turnover of Rs. 70 Lakh (Rs. Seventy Lakh) In any of the preceding Three audited financial years i.e. FY 2025-26, FY 2024-25, FY 2023-24. Bidder shall have minimum Working Capital of Rs. 14 Lakh (Rs. Fourteen Lakh) on their own for the last audited financial year i.e. FY 2025-26. Bidder's Net Worth as per the last audited financial statement i.e. for the financial year FY 2025-26 shall be positive.	Bidders (Both associated and not associated with GEL (Est. GGL)) shall submit Chartered Accountant (CA) certificate with valid UDIN confirming Bidder's Annual Turnover for Last 3 (Three) audited FY, working capital and Net Worth for last audited FY, as documentary evidence towards adherence to criteria specified herein. Notes: 1. FY 2025-26 shall be considered as preceding Financial year. However, if audited financial report/statement of FY 2025-26 is not available, then FY 2024-25 shall be considered as preceding financial year and relevant documents of FY 2024-25, FY 2023-24 and FY 2022-23 shall be provided by Bidder. 2. If the bidder's working capital is inadequate for the last audited financial report/statement, the bidder shall furnish a letter from any bank approved by Government of Gujarat for submission of bank guarantee as per the relevant GR applicable at the time of Bid publishing date confirming the availability of line of credit for the working capital requirement as specified in the criteria B1. The letter must clearly specify the Tender ID, tender details (description), Bidder name and line of credit.

BQC Notes – Most Important:

Supporting documents:

1. Bidder shall submit all qualification documents (preferably color copy) as mentioned above in supporting documents and non-submission of any of the requisite documents shall make the bid liable for rejection/disqualify.
2. For Bidder associated with GEL (Est. GGL), Documentary evidence for work completion (i.e. Inspection Release Note / Completion Certificate / Performance Certificate) against GEL (Est. GGL) Purchase Order/ Work order/ contract is not required. However, the same will be verified by GEL (Est. GGL) internally and Technical evaluation will be carried out by GEL (Est. GGL) as per the criteria considering submitted PO/work order/contract.
3. Bidder is suggested to submit the documents which have been already verified by GEL/GEL appointed consultant in previous tenders. In case of submission of documents which have been not verified by GEL/GEL appointed consultant in previous tender, bidder is suggested to submit the document for which issuing authority is accessible and responsive.

4. Bidder is suggested to submit the documents in line with BQC requirement only.
5. Bidder is suggested to submit those documents which are sufficient for qualification. Submission of extra documents shall be avoided.
6. Bidder is required to submit all the supporting documents required for evaluation based on work experience as approved sub-contractor. Bidder experience as approved sub-contractor will be considered valid only in case of submission of all the required document as per criteria mentioned above.
7. It is necessary to mention Tender ID and Tender details/description in Bank letter for availability of line of credit and same shall be issued by the respective bank after date of bid publishing.
8. Bidders who are currently empaneled with GEL (Est. GGL) for the steel pipeline laying projects will be considered qualified for this tender. Accordingly, bidder is required to submit the supporting document as per the qualification criteria B1 and there is no need to submit the supporting documents as per the qualification criteria A1. However, bidder shall submit the supporting document as per the Important Notes Sr No 2 of the compliance required in qualification criteria B1 if the Bidder's working capital is inadequate.
9. All Bidders (Associated as well as non-associated with GEL (Est. GGL)): Bidder shall submit contact details of document issuing authority/end client with minimum information like person Name & Designation, Office address, Email address, Contact Number etc.

Evaluation Methodology:

1. One Bidder shall be awarded maximum of 1 Cluster.
2. Bidder can quote for any or all Clusters/ SORs. Bidder shall be evaluated for individual Cluster/ SOR as per criteria mentioned above.
3. Evaluation shall be done Cluster-wise/ Section-wise/ SOR-wise i.e. based on the prices quoted against the individual Schedule of Rates.
4. The Bids shall be evaluated on "Least cost to Owner" basis. If a Bidder happens to be lowers (L-1) Bidder for more than 1 (one) Cluster, then the Contract shall be awarded on "Least cost to Owner".
5. Cluster Details for this tender

Cluster No	GA Details
1	Bhavnagar and Amreli
2	Surendranagar

Document checklist for bidders:

Checklist for BQC (Only for bidders' reference, criteria and supporting document for evaluation shall be considered as per above table):

Sr. No.	Supporting Documents to be submitted	Submitted in Technical Bid (Yes/ No)
	Technical Criteria A1 Check list	
1	Bidders not associated with GEL shall submit the Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
2	Bidders not associated with GEL shall submit the Work Completion Certificate reflecting quantity (pipeline length with size and material) for the submitted Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
3	Bidders associated with GEL (existing and previously) shall submit the Purchase order/ Work order/ Contract for fulfillment of technical qualification criteria.	
4	In case Bidder intends to get evaluated based on work done as Approved Sub-contractor , bidder shall submit Purchase order/ Work order/ Contract issued by main contractor as per qualification criteria.	
5	In case Bidder intends to get evaluated based on work done as Approved Sub-contractor , bidder shall submit sub-contract approval granted by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
6	In case Bidder intends to get evaluated based on work done as Approved Sub-contractor , bidder shall submit Satisfactory work completion certificate for the submitted Purchase order/ Work order/ Contract issued by Oil and/or Gas Company or City Gas Distribution Company (End Client) as per qualification criteria.	
7	All Bidders (GEL associated as well as non-associated) intends to participate in more than 1 (one) cluster/GA shall submit undertaking on bidder letter head for deployment of manpower, equipment, machinery and resources etc. cluster-GA wise/for each cluster-GA.	
	Financial Criteria- B1 Check list	
1	All Bidders (GGL associated as well as non-associated): CA certificate with UDIN number confirming annual Turnover, Working Capital and Net worth from Audited Balance Sheets for FY 25-26, FY 24-25 and FY 23-24 OR FY 24-25, FY 23-24 and FY 22-23.	
Others		
1	All Bidders (GGL associated as well as non-associated): Bidder shall submit contact details (other than GGL) of document issuing authority with minimum as below 1. Name & Designation 2. Office address 3. Email address 4. Contact Number	

Basis & Assumption (For Internal Reference Only)

▪ **Sr. No. A – Technical Criteria**

BQC SN A1

Successful completion of steel network operation & maintenance contract for one year in last 7 (seven) years in line with TRC approved criteria.

OR

Successful completion of steel network laying, installation & testing of buried hydrocarbon steel pipeline of 3 km on cumulative bases for size 4" NB and above in last 7 (seven) years in line with TRC approved criteria.

Note: Experience of work done as approved Sub-contract has been considered for qualification in this tender on completed project basis.

▪ **Sr. No. B – Financial criteria**

BQC SN B1

- Required minimum Annual turnover is considered 50% and working capital is considered 10% of the estimated contract value.
- Contract Required for – 2 Years (ARC)
- No. of Contractors required – 1 Contractor / cluster i.e. Total 2 Contractors for 2 Clusters
- Estimated contract value (*) – 5.65 Crores
- Calculation for Annual Turnover requirement is as below
= 50% X [(Total Estimated Contract Value)/(No. of Year X No. of Contractors Required)]
= 50% X [(5.65 Crores)/(2 years X 2 contractors)]
= 50% X 1.41 Cr.
~ 0.70 Cr / Cluster
- Calculation for Working Capital requirement is as below
= 10% X [(Total Estimated Value)/(No. of Year X No. of Contractors Required)]
= 10% X [(5.65 Crore)/(2 year X 2 Contractors)]
= 10% X 1.41 Cr.
~ 0.14 Cr / Cluster

(*) – Estimated contract value is based on the SOR quantity provided by GA.

Refer following table for estimated Contract value considered for calculation of financial criteria above.

Cluster No	GA Covered	Estimated Contract Value (Rs.)
Cluster # 1	Bhavnagar and Amreli	3,22,52,744.53
Cluster # 2	Surendranagar	2,42,70,547.74
Total in Rs.		5,65,23,292.27
Total in Crores		5.65

▪ **Prospective Bidders**

Sr No	Bidder Name
1	BKT Tradecon Pvt. Ltd.
2	Dipak Construction
3	M.P Engineering Constructions (I) Pvt. Ltd.
4	Onix Enclaves Pvt. Ltd.
5	Ruchi Gas & Infratech Pvt. Ltd.
6	SN Enterprises
7	Vectras
8	Hi-Bond Infra Pvt. Ltd.
9	Tolani Projects Pvt. Ltd.
10	Vaishnoenterprises & Constructions Pvt. Ltd.
11	Sopan O&M Co. Pvt. Ltd.
12	Buildwells
13	Kinetic Pipeline Engineering
14	Mansi Ganga Builders and Engineers Pvt. Ltd.
15	Bucon Engineers & Infrastructure Pvt. Ltd.
16	Radhe Construction
17	Aneri Construction Pvt. Ltd.
18	Shree Ganesh Infra
19	Ashwin Engineering Products
20	DuPoint Engineering Works
21	J&A Engineering
22	Shayar Construction Co.
23	Enprocon Enterprise Ltd.
24	KGR Telecoms Pvt. Ltd.
25	Bhagyashree Bhartiya Infra Pvt. Ltd.
26	Yash Construction Co.
27	Pooja Builders
28	R.S. Infrasolutions Pvt. Ltd.
29	A. A. Patel
30	Bhabira Enterprises
31	Rudri Infrastructure
32	Zenex Engineering Pvt. Ltd.
33	DS Pipeline Projects Ltd.
34	Enerinfra Pvt. Ltd.
35	Eurotech Engineers
36	Kataria Construction
37	Kaveri Energy Pvt. Ltd.
38	Mech Fab Engineering Works
39	N B Enterprise
40	Perfecter Fabritech Pvt. Ltd.
41	Petro Infrasol Pvt. Ltd.
42	Rudra Gas Enterprise Ltd.
43	Shree Siddhi Vinayak Infra Pvt. Ltd.
44	Shyam Infratech
45	Trije Engineers
46	Vanshika Enterprises